



Annual Meeting Agenda January 10, 2012

Call to Order and Welcome

Minutes of January 11, 2011 Annual Meeting, Karen Radford

Nominations, Stacy Pampuch – voting takes place

Officers & Staff Reports

President, Kristi Flynn
Director of Training, Jan Heck
Membership Coordinator, Mary Verness
Office Manager, Nanette Malcomson
Treasurer, Mary Steinbauer

Dept Head Reports

Agility, Anne Bentley
Obedience, Jane Jacobson
Flyball, Jane Jacobson
Behavior, Julie Humiston
Therapy Dogs, Carol Ouhl
Tracking

Committee Reports

Achievements, Katie Brittan
Agility Trial, Kristin Omdahl and Alexis Erickson
Club Days
Fall Bazaar, Nanette Malcomson
Flyball Team and Tournament, Karen Radford
Obedience Trial, Patty Fulton
Policies and Procedures, Nanette Malcomson
Rental Administrator, Alexis Erickson
Web Page, Janna Netland-Lover

Unfinished Business

New Business

Announcement of new Board members

Adjourn

Please Note:

- Only members who have paid their 2012 dues are eligible to vote at this meeting.
- After the nominating committee makes nominations, nominations will be opened to the floor. At this time any member in good standing (as defined in the by-laws) may nominate any other member in good standing as long as s/he has consent from the nominees to do so. If any member so nominated is not present at the meeting, his/her consent must be in writing and presented to the recording secretary at the time of nomination.
- All committee reports should be limited to ten minutes in length. This includes discussion of the report.

TCOTC Annual Meeting Minutes: Tuesday, January 11, 2011

The meeting was called to order at 7:13 p.m. with quorum present. Corrie Barrows, President, welcomed the meeting attendees and the board members introduced themselves.

Review of 2010 Annual Meeting Minutes

John S. moved to approve last year's annual meeting minutes, Jane J. seconded. Motion carried.

Nominating Committee Report

- Outgoing board members: Krista Hunt, Ken Tyborski and Corrie Barrows.
- Stacy introduced the four nominees currently on the ballot: Corrie Barrows, Kris Hassig, Janna Netland-Lover and Karen Peterson.
- Nanette nominated Laura McKinney and Laura accepted.
- Ballots were collected and counted.

Officer's and Staff Reports

- Corrie requested questions for any of the officer and staff reports.
- Jan H, Mary V, Nanette M each gave brief verbal summaries.
- Mary S provided some explanation of the treasurer's report. The club showed a third year of losses. Mary fielded a number of questions related to the financial results. A question was raised to add a summary of financial projections based on recent class fee increases.
- Corrie put out a request for members to submit revenue generating ideas.
- Ideas listed - seminars, additional agility trials, food sales, volunteer fleece tug toys.
- Corrie brought up the recent topic of the club store. A committee will be formed early in the year to evaluate the best options for possible expansion of the store.
- Lisa brought up the topic that was brought up at last year's meeting regarding sponsorship.
- John S moved to accept the treasurer's report, Mary V seconded. Motion carried.

Department Head Reports

- Agility - Anne B noted that a number of our agility jumps were no longer legal. Modifications will be required in the coming year. She indicated that the rubberized contacts and 24" weaves were viewed as a big improvement.
- Anne stated that there is at least one agility seminar in mind for the coming year. She stated that the biggest draw typically was a speaker with broad appeal, unique, and include a number of working spots for attendees.
- Therapy - Carol gave a brief overview of the expansion of therapy dog programs in the metro area and continued changes in breed legislation.

Committee Reports

- Achievements - Katie brought up the possibility of changing when individuals can qualify for an award to December 1. She stated she will be making awards to present at the banquet.
- Katie stated that the achievements policy has been changed to include a volunteer requirement. This will be covered in the policies report.
- Agility Trials - Kristen stated that there were no major changes to the trials this year. All trials filled and had short waiting lists. The trials utilized local judges and were able to make money.
- Policies/Procedures - Nanette outlined the volunteer requirement that has been added to the achievement policy. Lois asked how we would track the volunteer hours.
- Club Days - Cathy and Mickey will not be continuing as coordinators. The club is looking for a volunteer/committee to take over this activity.
- Bazaar - Nanette stated that we will have another bazaar next year on Nov 12.
- Obedience fun matches - Patty indicated that she is looking for someone to take over coordination of the fun matches. Ability to find individuals to organize, schedule and recruit volunteers is the main reason there are not more fun matches. There is an interest in the matches and run-throughs, but there is a big need to have volunteers to coordinate and staff.

- Webmaster - feedback from Steph that she appreciated the Facebook status reports. Janna indicated that there are 313 members. Feedback is welcome. Mary V indicated that most people find the club via the internet, showing the value of this resource.
- Freestyle - Lynette stated that a new class would be starting on Feb 14 for beginner/intermediate.

Unfinished Business

No unfinished business

New Business

Judy spoke about the Washington Co Kennel Club. The 4-H dog project is requesting some assistance in having TCOTC assist in obtaining the required info from AKC. Corrie indicated that this would be part of the February board meeting. The state contest is in March

Announcement of New Board Members

Corrie, Janna and Laura were the top votes received

Vion K. moved to adjourn. John S. seconded. The meeting adjourned.

Submitted by, Karen Radford, Board Member

2011 President's Report

I am deeply appreciative of all the people who helped support the Club this past year. It is amazing that we are able to maintain this facility and all of our offerings primarily based on volunteerism. Our members are the most important Club asset.

The dedication of members to TCOTC was apparent during the Participatory Strategic Planning Sessions. The time and effort everyone put into this process is a testimony to the great volunteers we have at TCOTC. Through our collaborative efforts we identified a vision for the Club's future and determined strategic directions that will help us move toward that vision. We continue to make progress on the strategic directions of pursuing our mission, creating a financial framework to support our mission and to optimize our physical environment.

In addition to the huge goals set above, Board Members are working to obtain 501(c)(3) status for the Club. Obtaining this status will allow us to update our record keeping software at an affordable rate and may bring in more donations since donors could deduct donated dollars from their taxes. We feel this status is a natural fit for the club as our mission of preventing animal cruelty and public education is in keeping with this status.

Thank you for the opportunity to serve as the Club's President this past year.

Submitted by **Kristi Flynn**, President

2011 Director of Training Report

“Yes, we are still training. Although the economy affected the club, we still managed to train our dogs. The Star room hosted classes for Changing Attitudes, Puppy Agility, Treibball, 2 X 2 weaves and Observer classes. The ring rooms hosted Level 1 obedience to advanced obedience. The meeting room was filled with Puppy and Tweener socialization classes and Dogs and Storks Meetings (to prepare for baby’s arrival specifically with your dog(s) in mind.).

Thanks to the department heads who organized and lead staff meetings which enhanced assistants and instructors skills, education, and revising curricula. These people also assisted with the organization of trials, tests, run-throughs and open ring time. The TCOTC Department Heads are: Anne Bentley – Agility, Jane Jacobson – Obedience and Flyball classes, Carol Ouhl – Therapy Dog and Julie Humiston – Behavior. Mary Beth Percy headed up the Prodigy Puppy program. Thanks to the work and dedication from this group.

TCOTC has added several short-term classes like Really Reliable Recall classes. We hope to schedule some new short class in the future. If there is interest, we could also have a 4 – 5 week class for loose leash walking.

We still need a Tracking Department head. This person will select the dates for tracking classes (usually started in April) and select dates and places for tracking tests. Please contact me, Jan Heck if you would like to know more about tracking. We are looking for someone who will lead the volunteers. I would be happy to help get this program started up.

Thanks to the all the instructors, assistants, desk people, people who fill the classes for new people, and our cleaning man, Larry.

Thanks to all the members for choosing TCOTC for training their dogs.

Submitted by **Janice K. Heck**, Director of Training

2011 Membership Coordinator Report

We continue to maintain membership information in an old (2003) Access Database. Memberships and most class information are entered into the system. This allows us to create class and membership lists and reports for the Board and other members who may need volunteer information.

Our Total Membership has decreased this past year. Here are some comparison figures:

	<u>2007</u>	<u>2008</u>	<u>2009</u>	<u>2010</u>	<u>2011</u>
Household	475	451	457	498	458
Junior	0	2	1	0	0
Lifetime	8	7	6	9	7
Single	691	687	645	603	557
Total	1174	1147	1109	1110	1022

New Memberships have also decreased:

	<u>2007</u>	<u>2008</u>	<u>2009</u>	<u>2010U</u>	<u>2011</u>
	742	696	701	690	596

Comparison of our Class Registrations:

	<u>2008</u>	<u>2009</u>	<u>2010</u>	<u>2011</u>
Classes offered	281	251	265	319
Spaces Available	4606	3900	4178	4800
Spaces Filled	2668	2259	2367	2354
Percent Filled	58%	58%	57%	49%

The top ten breed counts from Class Reg.:

Shetland Sheepdog	133
Border Collie	127
Labrador Retriever	123
Australian Shepherd	83
Golden Retriever	82
Portuguese Water Dog	69
Lab X	61
German Shepherd Dog	59
Poodle, Standard	46
English Springer Spaniel	44

The top ten breed counts from New Member Class Reg.:

Labrador Retriever	58
Golden Retriever	33
Lab X	32
Australian Shepherd	32
Vizsla	26
Golden/Poodle x	26
Mix	24
Border Collie	20
Rottweiler	19
German Shepherd Dog	19

And lastly, for the year 2011...

The most popular female dog name from class registration was **LUCY** with 24 registrations.

The most popular male dog name from class registration was **LOKI** with 21 registrations.

New members only, the most popular female dog name from class registration was a three way tie with each name, **DIVA**, **LILY**, and **OLIVE** having 9 registrations.

New members only, the most popular male dog name from class registration was **JASPER** with 13 registrations.

Thank you once again for the opportunity to serve the club as part of the office staff.

Submitted by **Mary M. Verness**, Membership Coordinator

2011 Office Manager Report

My main job as Office Manager is to make sure everyone knows what classes we offer when, that everyone gets in the classes they want and we get paid for those classes. It is a constant struggle to keep the web site, staff and students informed and up to date but we are always working on ways to make it go more smoothly.

I am also the acting Building Manager which means I am the contact person for repairs and supplies. This past year I have added several people to my volunteer list who are willing to help with club shopping and minor club repairs. If you want to be added to my list, let me know!

I have also been handling the Head Desk position until we find someone else to step into this role. This year I have been very lucky in that every time one of my desk folks needs to switch nights or quit the job altogether, someone else has offered to switch or start helping the day before! I have a great group of people working on the desk as usual and if you could stop next time you walk by and thank them for their time, I know they would appreciate it!

Submitted by **Nanette Malcomson**, Office Manager, Building Manager, Head Desk

2011 Agility Department Report

2011 was a productive year for agility, though much of our work will actually come to fruition in 2012. We followed through on several activities that were initiated in 2010, offered several agility events and new 2x2 weave class, and laid groundwork for several 2012 events.

As always, we held three AKC agility trials, one in March, one in May and one over Thanksgiving weekend.

In May we held a seminar with Kory Kaye on Running Contacts, followed by a repeat of Kory's "Speed, Drive and Motivation" seminar in December. Planning was started for two winter 2012 seminars as well – one will be an agility seminar (Lori Michaels in April 2012) and the other will be Jane Killion, "When Pigs Fly" in February, sponsored jointly by agility, obedience and behavior departments.

We kicked off a new 2x2 weave classes in 2011, with Kristin Omdahl teaching, officially as our first "Special Topics Presenter". We also added Shari Vespested as a new puppy agility instructor. Both of these appointments were set in motion last year, with requests to the Board for specialized instructor designations. We are thrilled to have both Kristin and Shari joining our team. We have also added Marisa Peterson as a new assistant for Tuesday day classes.

We also put significant effort into holding our first ever agility "Mock Trial" which debuted in January 2012. This was another idea we had been kicking around for awhile, and this year several enterprising members decided to make it happen! The focus was on agility newcomers to learn the ropes in a stress free setting, and get a chance to try out the trialing process from start to finish. I won't spill all the beans now, as there will be a Dog Post article and pictures to share soon. Stay tuned! We may do more of these.

We will be finishing equipment upgrades in 2012 to address the last of the AKC rule changes. We also expect to purchase a new teeter, since the old one has required multiple repairs this year. It has lasted us a good long time, but its days are numbered now. The last repair was right before our November trial. Thanks to equipment chair Marsha for finding someone to quickly weld it, and Kory Kaye (and others) for making arrangements to borrow teeters from other clubs just in case. The Minnesota agility community was wonderful in stepping up to help us in our time of need.

Submitted by **Anne Bentley**, Agility Department Head

2011 Obedience Department Report

The TCOTC obedience department continues to train puppies and dogs from 7 weeks to any age, and any pedigree or mix thereof, three nights and one morning a week. We have 3 hours of classes beginning at 5:50 at night and 9:30 in the morning. It is our goal to have every ring used during training hours and we are currently striving to meet that goal.

Puppy and Tweener classes continue to be a popular choice for socializing young puppies and educating new dog owners. In the beginning of the year we tried going to a pre-registration format for the classes rather than drop-in. However, to better meet the demands of our clients, we returned to the drop-in format. In December we inaugurated a new class, Puppy Prodigy. This class is for graduates of puppy socialization or Tweeners and is a more self-directed class than level 1 or 2. Puppy/handler pairs work on concepts such as self-control, handler focus, retrieving, recall, and body awareness. Puppies continue in this class until they age out at 1 year when they will move into an appropriate level obedience class.

We continue to feel the effects of the down economy and competition from other training options. Several level 1 classes did not fill and were cancelled. However, it appears that more level 1 students are continuing on to level 2, and more students are being evaluated to get into our classes from other training centers. Also, our competition level classes are growing. Specialty classes such as Really Reliable Recall, Tricks, and Loose Leash Walking are also popular with students.

Staff meetings are given 4 times a year for the obedience staff. Subjects covered in 2011 included distractions and how to use them, reviewing some new level 2 exercises, teaching to the homework, and the Puppy Prodigy program. Many thanks go to all our dedicated instructors, assistants, desk people and office staff for another excellent and successful year.

Submitted by **Jane L. Jacobson**, Obedience Department Head

2011 Flyball Department Report

Flyball classes continue to be a popular activity for TCOTC members and we have several new members that join TCOTC due to the class each session of Flyball 1. Dogs and humans enjoy the fast-paced sport of running, jumping and retrieving. Flyball I introduces dogs and handlers to the sport and skills of flyball. Flyball II refines and improves the skills learned in Flyball I, and Flyball III strives to prepare the dog and handler to join and participate in a tournament.

Corrie Barrows continues as the primary instructor of flyball classes and has done an amazing job managing running dogs and encouraging students. Assistants are also vital to the success of flyball classes and I want to thank Jeff Skorich, Val Cody, Mary Hartman, Rhonda Noetzelman, Karen Radford, and Kristi Flynn for their dedication to educating dogs and handlers.

The curriculum for flyball continues to evolve as we seek to find the best method of instructing dogs and humans about the sport. The Flyball 1 curriculum was revised in July with improved outcomes and a more manageable breakdown of exercises. Six sessions of classes were held in 2011 with 2 Flyball I classes, 2 Flyball II classes and 6 Flyball III classes. 22 dogs completed Flyball I and II, and 41 dogs completed Flyball III.

Submitted by **Jane L. Jacobson**, Flyball Department Head

2011 Behavior Department Report

The Behavior Department continues to offer Changing Attitudes on Thursday evenings and Reactive Rovers on Friday mornings.

I am always available for students with questions concerning their dog's behavior and how best to deal with it. Options include: a brief phone consult; a short in-person evaluation; one of our Behavior classes; scheduled private sessions; or referral to a vet behaviorist. Feel free to give out my email address to students struggling with their dog's behavior in regular classes.

People who have taken the behavior classes are almost by definition a dedicated group of "dog people". I am happy to see that several former behavior class students have continued on by taking the Observer Class and are in the process of becoming new assistants or instructors.

Thanks to anyone who has taught or assisted with behavior classes in the past: Laura McKinney, Erin McKee, Donna Czupta, Jan Heck, anyone-else-I've-forgotten, and currently Renee Foster and Sharon Mordorski. I couldn't do it without their help.

For the coming year I am working on ways to help students with those dog issues that are not directly (or at least clearly) addressed by basic obedience skills. A different kind of orientation? Short topic seminars? A dog behavior primer? Easily available handouts? Ideas are welcome.

Submitted by Julie Humiston, Behavior Department Head

2011 Therapy Department Report

Therapy Animal Environment in 2010

- Breed Bans continue at some local hospitals. They are still Rottweilers, Dobermans, Pit Bulls (or anything that remotely looks like one), Akitas, Chow Chows and German Shepherds. The list varies by facility.
- The registering therapy animal organizations do NOT have breed bans
- There was one local incident of a minor scratch – not any of our students.
- Another obedience school starting offering therapy classes this year.
- With the increase in schools teaching therapy classes; evaluators are seeing a drop in test passing ratio.
- Delta Society Pet Partners has made a few changes and improvements to its program
 - moved its training manual to an online course
 - introduced specific requirements and evaluations for different species
 - with the changes in their courses they are requiring all their instructors and evaluators to retest to be able to keep their licensure
 - because of some of these changes, other obedience schools will have to change their classes and / or become licensed instructors
- I continued as one of 8 members of Delta's national committee charged re-writing the training manual for the Evaluators, investigating and ruling on incidents, and setting national policy

Training

- I offered 5 Overview seminars for the public; the numbers held at between 20 to 40 people per seminar.
- The majority of our students continue to come from other obedience schools via the seminars
- TCOTC's website continues to draw heavily those people searching for therapy dog info.
- I continue to require attendance at the overview seminar before registering for the therapy classes
- Having been the person who started therapy dog classes and wrote the curriculum 20 years ago continues to attract people.
- Offered 3 blocks of classes for both Beginner and Intermediate visiting skills
- Offered an additional 2 classes for just beginners.
- I saw an increase of people wanting classes who had never taken any obedience classes or whose obedience skills were too low to qualify for therapy classes.
 - I always encourage our clicker training obedience classes because that is what I use in therapy classes
 - However, I will not allow them to use a full word for their marker sound as 50% of these people's job as a therapy handler is to talk with people.
- I continued with two assistant instructors: Polly Ames and Myra Fourwinds
- I continue to require my personal assessment of handler and dog to determine eligibility to register for a therapy dog class.

Request for Visits

As has been true for the last 20 years, the number of facilities and individuals requesting therapy animal visits continues to increase.

TCOTC Students

- I continue to see students start therapy classes as much as 2 years after they are in the overview seminar
- I am seeing an increase in students deemed not ready to take therapy classes register for other classes here to prepare.
- Many of our students have now been visiting for 10 years or more.
- They are visiting with their second or third dogs.
- More and more students are visiting multiple types of facilities.
- In addition to the traditional nursing home and assisted living facilities, our students are visiting hospice patients, brain injury rehab, hospitals – all units, mental health wards, and many, many reading locations as Reading Education Assistance Dogs (R.E.A.D).
- All of my students pass their evaluation the first time they take it because they don't test until I tell them they are ready.
- Some students train for 2 years before they are ready to test.
- We continue to receive the vast majority of our students from other training schools or from home training.

Submitted by **Carol Ouhl**, Therapy Dogs Department Head

2011 Tracking Department Report

No. Report. We currently need a Tracking Department Head.

2011 Member Achievements Report

This year, members submitted 997 achievements, including titles, certificates, legs and other special awards. Of that amount, 448 were for titles earned. Wow!!

Keep sending in your achievements, titles or brags in 2012. For some titles you can earn a trophy at the annual awards banquet, so keep that in mind when you submit your scores, especially for Obedience. If you don't submit all of your scores for a title, it will be more difficult to see if you're eligible for a trophy. There are poster boards to record your achievements near Ring 1, but the official spot to send in your achievements is online:

<http://tcotc.com/achievements> or a paper copy can be put in Katie's mailbox (#27).

The chart below shows counts for the titles earned this year and a comparison of previous years:

Achievement Type	Registry	Count '11	Count '10	Count '09	Count '08	Count '07
Agility	AKC	67	41	58	28	37
Agility	ASCA	3	11	20	13	5
Agility	CPE	120	94	59	65	74
Agility	NADAC	109	93	96	49	100
Agility	TDAA	13	0	5	3	6
Agility	UKC	2	0	0	0	0
Agility	USDAA	21	21	16	10	17
Canine Good Citizen	AKC	7	2	6	3	2
Conformation	AKC	7	2	1	3	5
Conformation	UKC	5	3	1	0	1
Flyball	NAFA	7	9	19	10	11
Flyball	U-FLI	0	3	4	0	0
Freestyle	WCFO	2	0	0	1	0
Herding	AHBA	2	0	0	0	0
Herding	AKC	1	2	0	0	0
Hunting	AKC	1	1	0	0	0
Lure Coursing	UKC	1	0	0	0	0
Obedience	AKC	11	10	8	7	9
Obedience	ASCA	1	1	2	0	1
Obedience	CDSP	10	3	2	0	0
Obedience	UKC	4	1	0	1	2
PWCCA	AKC	1	0	0	0	0
Rally	AKC	13	14	9	12	34
Rally	APDT	8	6	5	6	9
Rally	ASCA	4	0	0	0	0
Rally	UKC	7	4	1	0	0
S.T.A.R. Puppy	AKC	1	0	0	0	0
Therapy	Delta Society	4	1	0	1	0
Tracking	AKC	7	3	4	7	11
Versatility	AKC	3	1	3	3	0
Versatility	PWDCA	1	1	0	0	0
Water Trials	PWDCA	1	1	0	0	0
Weight Pull	UKC	4	3	0	0	0

Submitted by **Katie Brittan**, TCOTC Achievement Volunteer

2011 Agility Trial Report

In 2011, TCOTC offered eight days of agility trials held over three weekends. All trials were one-ring trials held in the Annex.

We only made one change this year to the way our trials are run. For the May and November shows we attempted to create a larger hospitality committee from within the club that could provide concessions to the entrants and public, rather than to rely on an outside vendor like we have done previously. This was primarily a money-saving strategy that appears to be paying off so far. In past years we have had to pay out several hundred dollars (in worker lunches), but this year by bringing concessions in-house we have been able actually make a small amount. We plan to continue this in 2012, refining the process as we go to potentially even greater savings.

The TCOTC agility trial were very successful this year and continued to be quite popular with the agility community. All trials filled with exception of the Friday, November 25th show (only a few open slots), which had a competing show that weekend and the Thanksgiving holiday.

2010 Trial Dates

March 4 (250 entries – Excellent only)

March 5 (330 entries – all levels)

March 6 (330 entries – all levels)

Trial Chair: Alexis Erickson

May 14 (330 entries – all levels)

May 15 (330 entries – all levels)

Trial Chair: Kristin Omdahl

November 25 (250 entries – Excellent only)

November 26 (330 entries – all levels)

November 27 (330 entries – all levels)

Trial Chair: Kristin Omdahl

Net income from 2011 agility trials: \$18,600

Submitted by **Kristin Omdahl & Alexis Erickson**

2011 Club Day Events

We currently need someone to take on the role of Club Days Coordinator.

2011 Fall Bazaar

On November 12, we held our 3rd Annual Fall Bazaar and Open House. After the huge snow storm we had the previous year, we were thrilled to hold our 2011 event on a perfect Fall day. Unfortunately, it was too perfect! With the nice weather and several other dog activities going on that same weekend, we had a very low turnout. We had several more vendors this year with a great variety of dog related items for sale. Again this year we offered Pet Paw Painting and it was a huge success! We also offered a "Best in Show- offs" contest which had best outfit, best trick, prettiest girl and handsomest boy as just a few of the categories. We had several dogs enter each category and it was often hard picking just one winner! We again had demos going on all day in Agility, flyball, and Obedience and new this year, Tricks. What a hit that was! Thank you everyone who took the time on such a beautiful fall day to help run our event and to those of you who came to check it out! Those of us who were there, had a great time!!!

Submitted by **Nanette Malcomson**, Fall Bazaar Chairperson

2011 Flyball Team Report

Tournament

Overall tournament administration went smoothly. No major issues were encountered and racing started on time both days. 8 non-team member volunteers were enlisted, keeping judging and scoring positions filled throughout the day. The flyball team always appreciates the excellent assistance we receive in hosting this tournament.

Single dog racing continues to be popular and the team brought in an all-time high of \$196. We are really pleased that more teams are taking advantage of this great learning opportunity for young dogs. For team racing, 25 regular and 16 open teams participated over the weekend. Participation overall was about the same as last year with slightly fewer regular teams and a modest increase in the popular open team option.

Final tournament financials show tournament income, expenses and profit totals to be better than original estimates and the \$3,640.15 total is slightly improved over previous years. This is primarily due to the \$10 increase of entry fees, a reduction in anticipated expenses and an increase in raffle income. A summary of estimated and actual tournament income and expense is located on a separate page. Further details regarding any expense or income can be provided on request.

Raffle

Lornell Brand offered to coordinate administration of the yearly club raffle held during the tournament every year. The raffle was small, but still brought in \$788 for the club – more than double last year's profit.

Titles Achieved

The team had a successful year with 4 titles earned during the past season.

Handler	Dog	Breed	Title
Lornell Brand	Echo	Mix	FDCH-G
Lynnda Lenzen	Ringo	English Cocker	FDCH-G
Jon Hawkes	Bosco	Border Collie	FM
Karen Radford	Dooley	Chihuahua	FDCH

In addition, 5 retired team dogs are eligible for the new Iron Dog Award for dogs who earned points in 10 consecutive years.

Other Team Items

This has been an excellent year for the team and we have been active with two additional events and activities outside of the annual tournament and our regular Sunday practices.

In July a few club members participated in a demo for the first Go Dog Go event. The weather was poor and turnout small, but it was an interesting exercise in outdoor demos.

The team participated in the November open house at TCOTC by providing hourly demos. We spoke to many individuals about flyball and the interest level seemed high. At least one observer signed up for January flyball class as a result. We are looking forward to participating in future events.

High Spirits participated in one tournament every month through 2011 racing season and participated as an open team for the first time. We look forward to another fun and successful year!

Projected Budget for Dale Weyhrich Memorial Tournament								
October 14-16, 2011								
		Projected	Actual	2006	2007	2008	2009	2010
Income								
	Sat regular teams @ \$105	\$1,365.00	\$1,280.00	\$2,000.00	\$1,800.00	\$1,065.00	\$1,255.00	\$1,160.00
	Sun regular teams @ \$105	\$1,365.00	\$1,155.00	\$2,180.00	\$2,000.00	\$1,730.00	\$1,255.00	\$1,255.00
	Veterans teams @ \$70	\$0.00	\$0.00	\$120.00	\$140.00	\$0.00	\$0.00	\$70.00
	Open teams @ \$105	\$1,050.00	\$1,680.00	-	\$140.00	\$570.00	\$760.00	\$1,140.00
	single dog racing 10@\$5, 9@\$3	\$95.00	\$196.00	\$100.00	\$77.00	\$0.00	\$131.00	\$182.00
	fun match			\$12.00	-			
	Total Projected Income	\$3,875.00	\$4,311.00	\$4,447.00	\$4,092.00	\$3,395.00	\$3,401.00	\$3,807.00
Expenses								
	NAFA fees	\$540.00	\$610.00	\$1,000.00	\$920.00	\$590.00	\$540.00	\$610.00
	Judge's Fees	\$350.00	\$250.00	\$320.00	\$345.00	\$300.00	\$250.00	\$275.00
	Judge's Transportation Cost	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	Judge's Lodging	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	Volunteer/Judges meals	\$100.00	\$36.29	\$102.75	\$62.75	\$35.91	\$29.00	\$25.75
	Ribbons/Awards	\$0.00	\$0.00	\$415.19	\$0.00	\$214.87	\$0.00	\$0.00
	Toys	\$250.00	\$235.00	\$305.71	\$373.91	\$0.00	\$288.46	\$203.40
	Miscellaneous							
	Batteries	\$35.00	\$37.56	\$17.46	\$28.04	\$24.97	\$30.12	\$27.18
	Printing			\$10.00	\$9.99	\$4.29	\$36.63	
	Postage							
	Other		\$40.00	\$0.00				
	Club Cleaning	\$250.00	\$250.00	\$250.00	\$250.00	\$250.00	\$250.00	\$250.00
	Total Projected Expenses	\$1,525.00	\$1,458.85	\$2,497.61	\$1,989.69	\$1,420.04	\$1,424.21	\$1,391.33
	Net Profit	\$2,350.00	\$2,852.15	\$1,949.39	\$2,102.31	\$1,974.96	\$1,976.79	\$2,415.67
	Raffle		\$788.00				\$537.00	\$360.00
	Total		\$3,640.15				\$2,513.79	\$2,775.67

Submitted by **Karen Radford**, High Spirits Flyball Team Leader

2011 Obedience Trial Report

The annual Obedience trial in October was well received again and the trial committee received a lot of compliments. This year we had unusually high orders of awards and ribbons, which we won't have as expense for the 2012 trial. Obedience entries are starting to increase in the area and we offered several new classes. Unfortunately the Rally entries continue to decline; in light of this decline, we will reduce our judging panel to three judges from four.

Our volunteers offered three fund raising run and dones the night before the AKC obedience trials held at TCOTC. My thanks to all who came out to support these events.

Submitted by **Patty Fulton**, Obedience Trial Chair

2011 Policies and Procedures Report

The TCOTC Board of Directors created one new policy in 2011 and updated four of our old policies.

Minor verbiage changes were made to the Achievements, Private Lessons, Department Head and the Assistant policies. A new policy was created for a new position – “Special Topics Coach” and we have a new form that goes along with it – a Staff Requirements Exemption Form. Please feel free to ask for copies of your own and ask any Board member for details on what the minor changes to the old policies are.

In 2011 the contact information for any workers compensation claims within TCOTC was changed. That info has been updated in the current Policies and Procedures file on the Staff yahoo site. Look it over and let me know if you have any questions.

With the help of club member Monica Tajibnapis, we were also able to distribute a “FAQ for Staff and Volunteers” for the first time. If you would like a copy of your own, please contact me and I will get you a hard copy or e-mail one to you. This handout changes all the time so keep an eye out for updates every year!

Submitted by **Nanette Malcomson**, Policies and Procedures Coordinator

2010 TCOTC Rental Manager's Report

CHRONOLOGICAL

Event	Facility	Date(s)	Gross
flyball team practice	RR	weekends	6735
Lochland Shetland Sheepdog club mtgs	MR only	one Fri/month	240
Hennepin Heelers 4-H sessions (donated)	various	Sunday eve.	0
Greater Twin Cities Earthdog Fun Day	MR only	January 22	60
private agility practice rental	Annex	various	100
Animal Inn flyball tournament	Entire	January 28-30	1175
MN Dog Judges mtgs	MR only	one Wed/month	280
instructor agility practice	Annex	various	0
SuperNova flyball tournament	Entire	February 11-13	1175
Minneapolis Kennel Club obedience trial	Entire	February 25-27	1600
TCOTC agility trial	Entire	March 4-6	0
Wright County MN Kennel Club obedience trial	Entire	March 11-13	1600
Makin' Trax flyball tournament	Entire	March 18-20	1175
Foundation/Beginner agility Open Ring	Annex	various	0
United German Shepherd Dog Assn. event	RR & MR	March 25-27	700
member-sponsored agility Open Ring	Annex	Saturday eve	0
Dogs 'n Storks	MR only	various	0
MN Sheltie Rescue Reunion	Entire	April 16	350
NLAEDA UKC Event	RR & MR	Apr 22-24	700
High Velocity Flyball Tourney	Entire	Apr 29-May 1	1175
TCOTC Agility Trial	Entire	May 14-15	0
Club Event	MR only	Sat May 21	0
Open Ring	Annex	various Fri/Sat	0
Found/Beg Open Ring	Annex	various	0
NLAEDA UKC event	MR & RR	Sep 23 - 25	700
BallsOut Flyball Tourney	Entire	Sep 30 - Oct 2	1175
TCOTC Flyball Tourney	Entire	Oct 14-16	0
TCOTC OB trial	Entire	Oct 21-23	0
MMBC agility seminar	Annex	Nov 4-6	475
Dobe-o-Rama	MR & RR	Sat Nov 5	210
High Velocity Flyball Tourney	Entire	Nov 18-20	1175
TCOTC agility trial	Entire	Nov 25-27	0
UGSDA UKC event	MR & RR	Dec 2-4	700
BratPack Flyball Tournament	Entire	Dec 9-11	1175
Rovernight Network Bazaar	RR & MR	1-3p Sat Dec 17	70
Agility Seminar	ANX	Dec 16-18	0

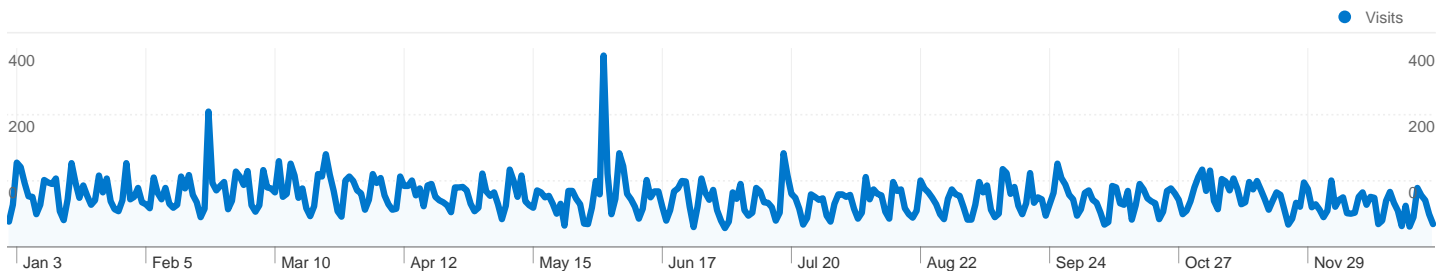
CATEGORICAL

Category	Event	Facility	Date(s)	Gross
FLYBALL \$14960	flyball team practice	RR	weekends	6735
	Animal Inn	Entire	January 28-30	1175
	SuperNova	Entire	February 11-13	1175
	Makin' Trax	Entire	March 18-20	1175
	High Velocity	Entire	Apr 29-May 1	1175
	BallsOut	Entire	Sep 30 - Oct 2	1175
	High Velocity	Entire	Nov 18-20	1175
	BratPack	Entire	Dec 9-11	1175
OBEDIENCE \$3200	MKC	Entire	February 25-27	1600
	WCMKC	Entire	March 11-13	1600
CONFORMATION \$3080	MNDJA	MR	Wednesday	280
	UGSDA	RR & MR	March 25-27	700
	NLAEDA	RR & MR	Apr 22-24	700
	NLAEDA	MR & RR	Sep 23 - 25	700
	UGSDA	MR & RR	Dec 2-4	700
MISC \$1785	LSSC	MR	Fridays	240
	GTC Earthdog Fun Day	MR	January 22	60
	MN Sheltie Rescue	Entire	April 16	350
	MMBC agility seminar	Annex	Nov 4-6	475
	private agility practice	Annex	various	100
	Dobe-o-Rama	MR & RR	Sat Nov 5	210
	Rovernight Network	RR & MR	Sat Dec 17	70
TCOTC SPONSORED & DONATIONS	Hennepin Heelers 4-H	various	Sundays	0
	TCOTC agility trials	Entire	Mar., May, Nov.	0
	instructor agility	Annex	various	0
	Club Event	MR only	Sat May 21	0
	Open Ring	Annex	various Fri/Sat	0
	Found/Beg Open Ring	Annex	various	0
	TCOTC flyball tourney	Entire	Oct 14-16	0
	TCOTC obedience trial	Entire	Oct 21-23	0
	Agility Seminar	ANX	Dec 16-18	0
	Dogs 'n Storks	MR	various	0

ANNUAL TOTALS: 2006: \$25,565 2007: \$26,861 2008: \$29,231 2009: \$29,612 2010: \$25,599 **2011: \$22,745**

Drops in revenue: **2010** lost \$5,500 when MAC agility seminars went elsewhere

2011 flyball practice ↓ \$800; obedience trials ↓ \$700 (lost MMBC); confirmation ↓ \$550 (lost MKC); private Annex rental ↓ \$800



Site Usage

36,966 Visits

29.11% Bounce Rate

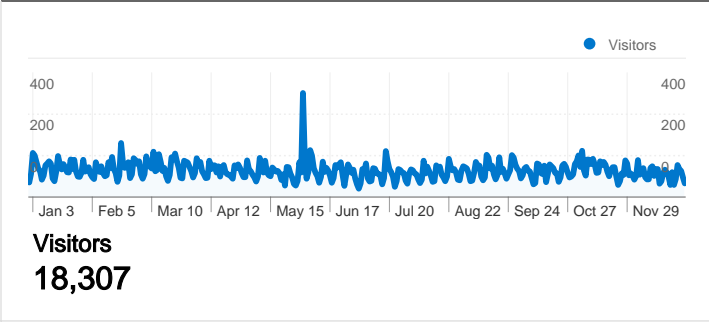
184,374 Pageviews

00:03:49 Avg. Time on Site

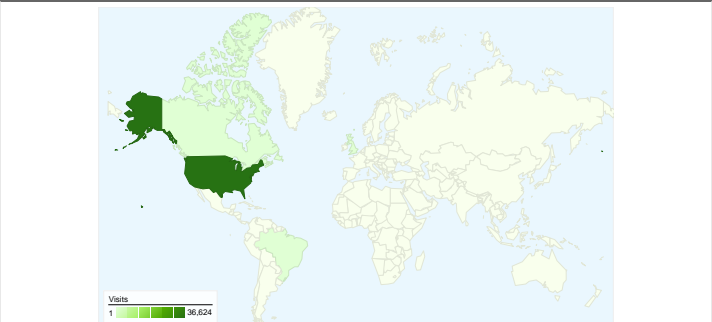
4.99 Pages/Visit

46.41% % New Visits

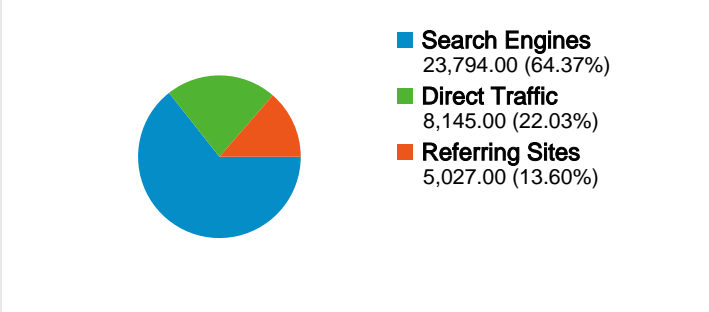
Visitors Overview



Map Overlay

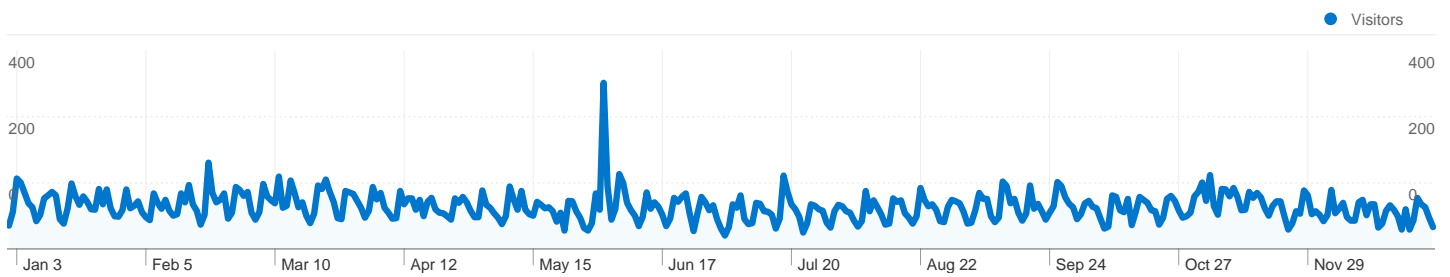


Traffic Sources Overview



Content Overview

Pages	Pageviews	% Pageviews
/	36,938	20.03%
/tags/obedience-classes	16,395	8.89%
/class-schedule	12,765	6.92%
/tags/puppy-classes	8,105	4.40%
/obedience-classes/level-1	7,584	4.11%




18,307 people visited this site


 **36,966** Visits

 **18,307** Absolute Unique Visitors

 **184,374** Pageviews

 **4.99** Average Pageviews

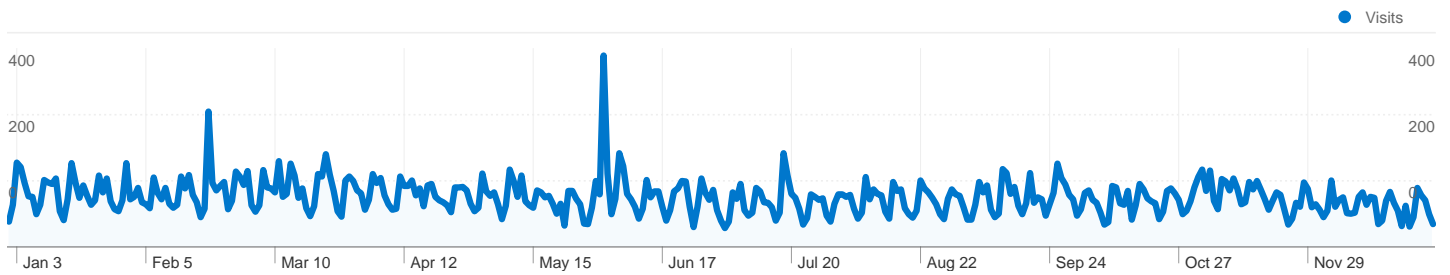
 **00:03:49** Time on Site

 **29.11%** Bounce Rate

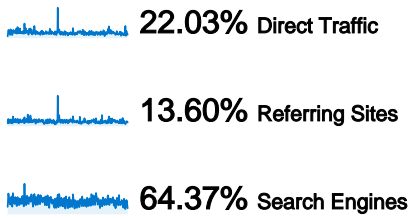
 **46.41%** New Visits

Technical Profile

Browser	Visits	% visits
Internet Explorer	15,489	41.90%
Safari	9,869	26.70%
Firefox	7,830	21.18%
Chrome	2,791	7.55%
Android Browser	652	1.76%



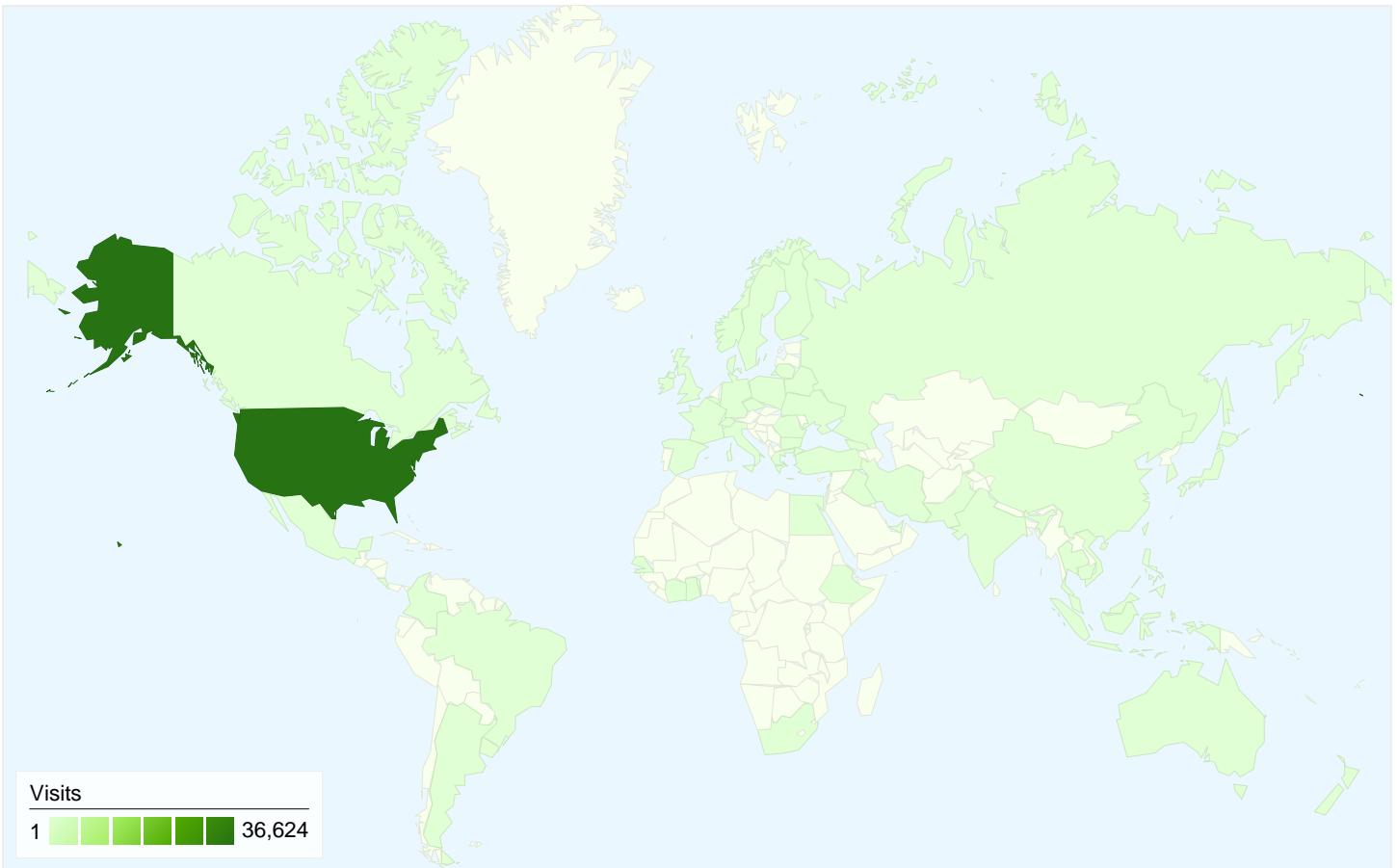
All traffic sources sent a total of 36,966 visits



■ Search Engines	23,794.00 (64.37%)
■ Direct Traffic	8,145.00 (22.03%)
■ Referring Sites	5,027.00 (13.60%)

Top Traffic Sources

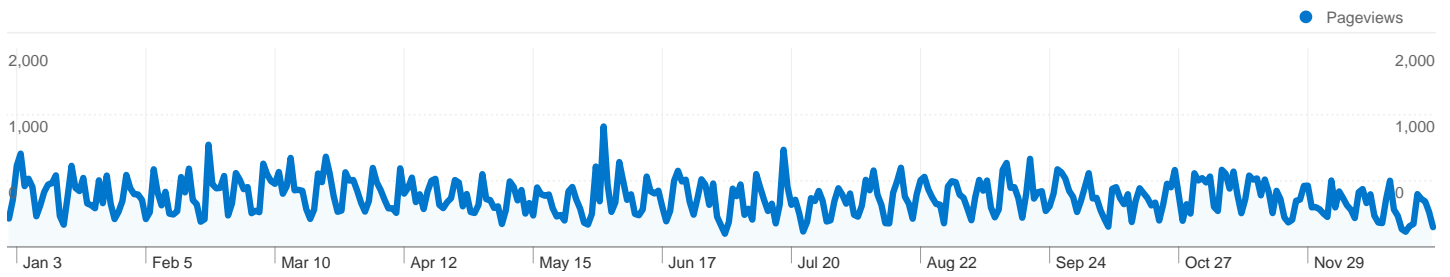
Sources	Visits	% visits	Keywords	Visits	% visits
google (organic)	20,703	56.01%	tcotc	6,172	25.94%
(direct) ((none))	8,145	22.03%	twin cities obedience training	2,592	10.89%
bing (organic)	1,494	4.04%	(not provided)	627	2.64%
yahoo (organic)	1,042	2.82%	tcotc.com	490	2.06%
facebook.com (referral)	847	2.29%	twin cities obedience	461	1.94%



36,966 visits came from 61 countries/territories


Site Usage

Country/Territory	Visits	Pages/Visit	Avg. Time on Site	% New Visits	Bounce Rate
Visits 36,966 % of Site Total: 100.00%	Pages/Visit 4.99 Site Avg: 4.99 (0.00%)	Avg. Time on Site 00:03:49 Site Avg: 00:03:49 (0.00%)	% New Visits 46.46% Site Avg: 46.41% (0.10%)	Bounce Rate 29.11% Site Avg: 29.11% (0.00%)	
United States	36,624	5.01	00:03:50	46.14%	28.73%
Canada	75	3.64	00:02:27	80.00%	49.33%
Brazil	33	1.67	00:00:55	9.09%	81.82%
(not set)	24	4.29	00:04:31	83.33%	45.83%
United Kingdom	24	1.92	00:00:44	95.83%	83.33%
India	21	2.19	00:01:29	85.71%	61.90%
Germany	19	1.11	00:00:05	100.00%	89.47%
Russia	10	1.10	00:00:02	100.00%	90.00%
Ukraine	7	1.29	00:00:20	100.00%	85.71%



Pages on this site were viewed a total of 184,374 times

 184,374 Pageviews

 136,135 Unique Views

 29.14% Bounce Rate

Top Content

Pages	Pageviews	% Pageviews
/	36,938	20.03%
/tags/obedience-classes	16,395	8.89%
/class-schedule	12,765	6.92%
/tags/puppy-classes	8,105	4.40%
/obedience-classes/level-1	7,584	4.11%